Call for Papers

The 4th European Retail Investment Conference (ERIC) and Doctoral Consortium

Stuttgart, Germany

May 17th – 19th, 2017

The financial crisis has left retail investors with little understanding and trust in financial institutions. Since the crisis a slew of regulations have been introduced to curtail financial market excesses. In addition, technological innovation changes the market for retail investment products and facilitates competition between new entrants, such as “FinTechs”, and traditional banks. We have yet to develop an understanding of the effect of these changes on investors. Most research focuses on institutions and institutional investing with little focus on how retail investors are faring. Few researchers have studied, or have been able to study, the common conjecture that retail investors have switched to alternative investments or retracted from and no longer participate in the financial market.

Research is scarce about investment decisions of retail investors in this changing market and regulatory environment. Practitioners suggest investor education as a solution to falling participation and increased market complexity. Yet, we know little about the effect investor education has, or could have, on investor welfare. The impact of technology to support decision-making, participation, and education are all areas that require further research. Data provided by different market participants, such as exchanges and investment firms allow the study of these specific questions. The European Retail Investment Conference (ERIC) invites submissions that investigate financial literacy and education, regulation and new regulatory bodies, the impact of technology on retail investors, investors’ decision-making, and market microstructure.
Topics

The submission of both theoretical and empirical papers in the following fields is encouraged:

**Financial Literacy and Education**
- How does investor education affect investor welfare?
- Are financially literate investors better investors?
- How much do investors need to understand about financial markets?
- Do educational initiatives increase the stock market performance of retail investors?
- Do less experienced/educated investors benefit from “FinTechs” and other disruptive financial service providers?

**Regulation**
- How are retail financial products and services regulated in a productive way?
- Do investors understand the implications of new regulations?
- Current regulatory initiatives, e.g. MiFID II, financial transaction taxes, HFT regulation, early information releases.

**Investment Decisions**
- What drives a retail investor’s decision to buy or sell a particular product, e.g. individual trading strategies, household finance, risk preferences, and portfolio composition?
- How is information disseminated among market participants?
- Are markets and products too complex for the average investor to understand?

**Technology & Financial Market Innovation**
- The use of technology to support decision-making: How and when can technology assist the investment decision-making process of retail investors?
- Does technology help or hinder the investment decision-making process and resulting portfolio performance of retail investors?
- What is the impact of algorithmic and high frequency trading on the financial market conditions for retail investors?
- How will “FinTechs”, such as robo-advisors, blockchain technology and other financial market innovations impact retail investors?

**Market Microstructure**
- What is the optimal market model to trade illiquid products?
- What is the role of market makers in modern financial markets?
- Are markets fair for (slower) retail investors?

Papers on topics not mentioned above will also be considered.
**Keynote Speaker**

David L. Yermack  
New York University  
Stern School of Business  
http://www.stern.nyu.edu/faculty/bio/david-yermack

David L. Yermack is the Albert Fingerhut Professor of Finance and Business Transformation at NYU Stern School of Business, Chairman of the Finance Department, and Director of the NYU Pollack Center for Law and Business. In his research, he focuses on corporate finance, corporate governance, economics of information, and the impact of digital currencies. His major research areas include boards of directors, executive compensation, and the transformation of business processes. His work has appeared in renowned journals such as the Journal of Financial Economics, Review of Financial Studies, Journal of Finance, Financial Management, Journal of Law, Economics and Organizations, Review of Quantitative Finance and Accounting, and Empirical Corporate Finance. In addition, Professor Yermack teaches joint MBA-Law School courses in Restructuring Firms & Industries and Bitcoin & Cryptocurrencies, as well as PhD research courses in corporate governance, executive compensation, and distress and restructuring.

**Organizational Details**

ERIC 2017 is sponsored by Boerse Stuttgart, Europe’s leading stock exchange organization for investment and leverage certificates, focusing on the needs of individual investors. As in 2011, 2013, and 2015 the conference will be hosted at the stock exchange in Stuttgart’s city center. Stuttgart is located in the south of Germany and is easily reachable by air, rail, or road. The chairs of the conference are Prof. Hans-Peter Burghof (University of Hohenheim), Prof. Ryan Riordan (Queen's University, Smith School of Business), and Prof. Christof Weinhardt (Karlsruhe Institute of Technology).

**Submissions**

ERIC will accept completed but unpublished research papers that have not been accepted for publication at the time of submission. The conference does not assume copyright for any work accepted for presentation. Papers can be submitted on:

http://www.retailinvestmentconference.org

Authors should submit two PDF versions of their contribution: an anonymous version and a version containing the author information. In addition, authors should provide the following information in their submission: title of contribution, names and affiliations of authors, e-mail, postal address, telephone number, an abstract, key words, and JEL classification codes. Submitted papers will be double-blind reviewed by the program committee. All correspondence will be with the specified corresponding author. Registration is free of charge for accepted presenters.

**Doctoral Consortium**

ERIC welcomes Ph.D. students to submit working papers or preliminary drafts of one of their Ph.D. essays to the doctoral consortium that will take place on May 17th, 2017 at the University of Hohenheim in Stuttgart, Germany. Students are encouraged to submit their work to the main
conference and the doctoral consortium. However, if a paper is accepted at both, preference will be given to the main conference. Ph.D. students accepted to the doctoral consortium are invited to stay for the main conference. Accommodation of accepted Ph.D. students, who participate in the doctoral consortium, will be covered and registration is free of charge.

**Doctoral Student Best Paper Award**

Doctoral students are encouraged to submit research papers and participate in the program. A best paper award of 600 EUR and a second best paper award of 400 EUR will be awarded to the best doctoral papers. A selected set of top-rated papers will be invited to submit their papers for fast-track consideration in the Journal Credit and Capital Markets.

**Important Dates**

**Main Conference and the Doctoral Consortium**

- **Submission open:** October 15th, 2016
- **Submission deadline:** January 1st, 2017
- **Notification of authors:** February 22nd, 2017

**Program Committee**

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